



# MTAR Member News

May 7, 2018

## 41st Annual Bill Carey REALTORS® Golf Scramble!

June 6, 2018

Indian Hills Golf Course

41<sup>ST</sup> ANNUAL

### BILL CAREY REALTOR® GOLF SCRAMBLE

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**PLAYER REGISTRATION**

Team: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

**TEAM - \$400 OR \$100 PER PLAYER**

Total: \$ \_\_\_\_\_ Check # \_\_\_\_\_

Visa/MC# \_\_\_\_\_

Exp. Date \_\_\_\_\_ V-Code \_\_\_\_\_

Address: Street # \_\_\_\_\_ Zip Code \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_

Payment for the Bill Carey REALTOR® Golf Scramble must accompany registration, or payment for entire team received at the check-in table prior to playing.



Bill Carey says: BRING YOUR CHECKBOOK OR CREDIT CARD!

#### MTAR SILENT AUCTION!

Bid on this Fender Squier Telecaster in Metallic Gray, autographed by CMA & Grammy winner Brad Paisley!

Also, an autographed 8x10 cover photo, plus great gifts for everyone, including:

- Peyton Manning memorabilia
- Tennessee Vols memorabilia
- Arnold Palmer memorabilia
- The Masters memorabilia
- ...and more!

#### BENEFITING



American Diabetes Association



MTAR Scholarship Fund

The American Diabetes Association's mission is to prevent and cure diabetes and to improve the lives of all people affected by diabetes. Diabetes affects the lives of nearly 26 million children and adults and another 70 million with pre-diabetes in the United States.

The Bill Carey Golf Scramble provides financial assistance to deserving students in the MTAR eight-county area. These scholarships are for incoming freshman students and may be used for any expenses that they may incur. The student must attend an accredited 2-year or 4-year university or college, physically located within the eight MTAR counties.



Email your registration to wayman@mtar.org or fax to (615)893-2250.

For more information, Call (615)893-2242.

**BENEFIT**  
from  
**YOUR MEMBER BENEFITS**

**NATIONAL ASSOCIATION of REALTORS®**  
REALTOR Benefits® Program

**GET A \$500 CASH ALLOWANCE ON SELECT VEHICLES**

**2-YEAR NO-EXTRA-CHARGE LUBE-OIL-FILTER FOR MEMBERS**

Official Automobile Manufacturer of the National Association of REALTORS®



This is what the Golf Scramble is all about! MTAR President Lynn Tede and Scholarship Committee volunteer J.R. Eastman present a \$1000 scholarship to Ricki Froshaiser from Siegel High School last week, along with Principal Larry Creasy. Ricki is one of eight recipients this year, all from the proceeds of this annual golf scramble. JOIN US on June 6th!

# MTAR Calendar of Events

**Monday, May 7**  
**5:00-7:00 pm**—RPAC  
 "6 to \$99" @ Dog Haus  
 Biergarten, N.W. Broad  
 St.

**Tuesday, May 8**  
**10:00-12 noon &**  
**12:30-2:30**—  
 RealTracs classes, 2 CE  
 hours each, D.W. Wil-  
 son Comm. Center,  
 Tullahoma, register  
 online at [realtracs.net](http://realtracs.net)

**Wednesday, May 9**

**9:00-10:30**—MTAR  
 Board of Directors mtg

**Thursday, May 10**  
**2:00-3:30**—Com-  
 munity Relations Cte.  
 Mtg., MTAR

**Sunday May 13**



**May 14-19**  
 NAR Legislative Meet-  
 ings, Washington, DC

**Wednesday, May 21**  
**9:00-4:00**—"TREC  
 Core Class", MTAR,  
 \$45, Sponsored by  
 Premier Home Inspec-  
 tion

**Tuesday, May 22**  
**1:00-2:00**—"Wood  
 Destroying Organ-  
 isms", 1 CE,  
**2:00-3:00**—"Wood  
 Destroying Insects"  
 Sponsored by Ameri-  
 Care Services

**Wednesday, May 23**  
**9:00-12:00**—"Being a  
 Good Negotiator", 3  
 CE, \$25,  
**1:00-4:00**—"Terror  
 Stories from TREC", 3  
 CE \$25. Both classes  
 for \$45, save \$5!  
 Sponsored by Red-  
 stone FCU.  
**Thursday, May 24**  
**9:00-1:00**—"How To  
 Fire Your Client", 4  
 CE, \$30  
**2:00-4:00**—"Auctions  
 for REALTORS", 2 CE,  
 \$15

## REALTOR® BENEFITS—Membership Perks!

Save time and money on the road with discounted pricing and special offers on the purchase or lease of select new vehicles or rentals. [Read more.](#)



Vehicle Purchase, Lease & Oil  
 Changes



Car Rentals



Car Rentals



Car Rentals

Stand out from the crowd with print and copy services, REALTOR®-logo branded items, special offers on real estate websites and automated social media marketing to help grow your business. [Read more.](#)



Social Media Marketing



Real Estate Websites & Online  
 Marketing



Print & Copy



REALTOR® Pins, Merchandise &  
 Custom Branded Products

Stay current with the latest in tablet, laptop, PC, printer, and smartphone technology from industry leaders and receive exclusive pricing on the hottest tech and mobile services. [Read more.](#)



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 & More



Notebooks, Tablets, Desktops &  
 More



Wireless Plans & Accessories



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Save money on the things you need to keep your office running smoothly, including discounts on over 25,000 office supplies and savings on all your shipping needs. [Read more.](#)



Exclusive Express & Ground  
 Shipping



Office Supplies

Get your finances in line to help you focus on your business. Access personal and business banking services, the REALTOR® Credit Card and software products to help track income/expenses to make tax prep a breeze. [Read more.](#)



Personal & Business Banking  
 Services



Income/Expense Management  
 and Tax Prep



NAR's Official REALTOR® Credit  
 Card

Check our all your benefits here:

<https://www.nar.realtor/realtor-benefits-program/realtor-benefits-program-partners>

# Training & Educational Choices for MTAR Members!

## MAY CE CLASSES

May 8—RealTracs classes in Tullahoma, 10:00-12:00-Listing Management; 12:30-2:30-RT Advanced; register at [www.realtracs.net](http://www.realtracs.net)

May 21-25—CRAM WEEK! 24 CE hours in one week at MTAR! TREC Core Class, Contracts & Ethics, Wood Destroying Insects, Auction, & More!

**SAVE 20%**  
on your real estate education today!  
Just enter promo code **MAY20** at checkout.

**The CE Shop**

**Enroll today:**  
<http://mtar.theceshop.com/>  
Promotion expires May 31, 2018

# RealTracs

## in Tullahoma!

10:00-12:00 Listing Management 2 CE  
12:30-2:30 RTAdvanced 2 CE

Bring your laptop or tablet!

TUESDAY, MAY 8  
D.W. WILSON COMMUNITY CENTER  
501 N. COLLINS ST., TULLAHOMA

REGISTER ONLINE - [HTTPS://WWW.REALTRACS.NET/HELP/CLASSCHEDULE](https://www.realtracs.net/help/classschedule)

## CRAM WEEK - May 21-25

**Monday, May 21** - PREMIER  
TREC Core Course 9:00-4:00  
MTAR office, \$45, 6 CE

**Tuesday, May 22** - AmeriCare  
Wood Destroying Organisms 1:00-2:00 PM  
MTAR office, \$10, 1 CE  
Wood Destroying Insect Inspections 2:30-3:30  
MTAR office, \$10, 1 CE Sponsor:  
*Take both classes for only \$15-save \$5*

**Wednesday, May 23** - REDSTONE FEDERAL CREDIT UNION  
Being a Good Negotiator, 9:00-12:00 noon  
Coffee Co. Adm. Bldg., Manchester, \$25, 3 CE  
Terror Stories for TREC, 1:00-4:00 pm  
Coffee Co. Adm. Bldg., Manchester, \$25, 3 CE  
*Take both classes for only \$45-save \$5*

**Thursday, May 24** - First Community Mortgage  
How to Fire Your Client, 9:00-1:00 PM  
MTAR office, \$30, 4 CE  
Going, Going, GONE-Selling with Auctions, 2:00-4:00 MTAR office, \$15, 2 CE

**Friday, May 25** - REGIONS  
Putting the Pieces Together - Ethics & Contracts  
9:00-1:00, MTAR office, \$30, 4 CE

**Seller Representative Specialist Course**

**June 14 & 15**  
**8:30-4:30, MTAR**

Real Estate Business Institute  
an affiliate of the National Association of REALTORS®



**Thursday, Aug 16**  
**8:00-5:00, MTAR**



**September 12 & 13**  
**8:30-4:00, MTAR**

REGISTER TODAY!

<http://mtar.org/education-registration>

# RPAC'S '6 TO \$99' SOCIAL SERIES

MONDAY, MAY 7TH. 5PM-7PM



**521 NW Broad St, Murfreesboro, TN 37129**

RPAC'S THIRD 6 TO \$99 SOCIAL SERIES CONTINUES AT THE NEWLY OPENED DOG HOUSE BIERGARTEN ON MONDAY, MAY 7, 2018. FOR A \$25 RPAC INVESTMENT YOU'LL GET TO ENJOY HOT DOG OR BURGER SLIDERS WITH CRISPY FRIES AND TWO MOUTH WATERING ADULT BEVERAGES. YOUR \$25 INVESTMENT HELPS RPAC TO CONTINUE BEING THE STRONG VOICE NEEDED WITH OUR LAWMAKERS ON A LOCAL, STATE, AND NATIONAL LEVEL. AN RPAC INVESTMENT IS TRULY REALTOR JOB INSURANCE!



RSVP TO GOVERNMENT AFFAIRS DIR., CLINT NADEAU- CLINT@MTAR.ORG.

## Sponsor Shout Out!



1639 Medical Center Pkwy, Ste 203 Murfreesboro TN 37129  
(D) 615-653-4468 Ext 534468 (F) 615-653-4432  
(O) 615-653-4470

Belinda Arender NMLS# 613416  
Rhonda McCrary NMLS # 628407  
Jill Barton NMLS# 1177085  
Jamie Steelman NMLS # 186240  
Bryan Nale NMLS #568916  
Kandy Henegar NMLS#628401

CONTRIBUTIONS ARE NOT DEDUCTIBLE FOR INCOME TAX PURPOSES. CONTRIBUTIONS TO RPAC ARE VOLUNTARY AND ARE USED FOR POLITICAL PURPOSES. YOU MAY REFUSE TO CONTRIBUTE WITHOUT REPRISAL AND THE NATIONAL ASSOCIATION OF REALTORS® OR ANY OF ITS STATE ASSOCIATIONS OR LOCAL BOARDS WILL NOT FAVOR OR DISFAVOR ANY MEMBER BECAUSE OF THE AMOUNT CONTRIBUTED. 70% OF EACH CONTRIBUTION IS USED BY YOUR STATE PAC TO SUPPORT STATE AND LOCAL POLITICAL CANDIDATES. UNTIL YOUR STATE PAC REACHES ITS RPAC GOAL 30% IS SENT TO NATIONAL RPAC TO SUPPORT FEDERAL CANDIDATES AND IS CHARGED AGAINST YOUR LIMITS UNDER 2 U.S.C. 441A; AFTER THE STATE PAC REACHES ITS RPAC GOAL IT MAY ELECT TO RETAIN YOUR ENTIRE CONTRIBUTION FOR USE IN SUPPORTING STATE AND LOCAL CANDIDATES.



Early Bird Registration Discount through July 24—\$225 for members;  
 Hotel accommodations at the Holiday Inn Downtown-Knoxville  
<https://tarportal.ramcoams.net/Meetings/Registration>



<https://registration.experientevent.com/ShowNAR182/>

The REALTORS® Conference & Expo is the largest annual event for the most successful real estate professionals. The event takes place every November across a four-day weekend, Friday through Monday. This year's event is **November 2-5 at the Boston Convention & Exhibition Center (BCEC) in Boston, Massachusetts**. We encourage you to extend your stay ahead of the event to take advantage of [Pre-Conference Courses](#), or just to explore the city via NAR's [tour and attraction offerings](#).

**Why Attend?**

The conference experience is about education, networking, motivation and fun! Choose from [100 education sessions](#) to learn about strategies and solutions that meet your clients' needs. Then, browse the industry's largest [trade show](#), with over 400 exhibitors, to find products and services that will help you conduct business more efficiently. Make time to attend [special events](#), as they provide a fun way to network with peers in a casual atmosphere. You will return home with the knowledge, tools and contacts to be successful in this competitive business.



WOOD-DESTROYING ORGANISMS

MTAR - 311 Butler Drive  
 Take both classes for \$15!!

Tuesday, May 22  
 1:00-2:00 PM  
 1 CE - \$10

&

Tuesday, May 22  
 2:30-3:30 PM  
 1 CE - \$10

WOOD DESTROYING INSECT INSPECTIONS

Register now at  
<http://mtar.org/education-registration>

**Middle Tennessee  
Association of**

311 Butler Drive  
Murfreesboro, TN 37127  
Phone: 615-893-2242  
Toll Free: 877-893-2242



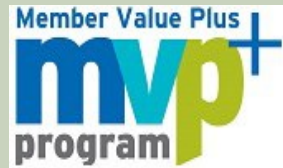
- 6-May Pat Creech
- 6-May Wendy Fruehauf
- 6-May Judy Gaines
- 6-May Laurissa Martin
- 6-May Sandy Ponder
- 6-May Justin Allison
- 7-May Stan Beech
- 7-May Christa C. Wilder
- 7-May Greg Zeller
- 8-May Bradley Weibert
- 8-May Chris Day
- 8-May Deborah L. Lee
- 8-May John Fricke
- 8-May Donna Floate
- 9-May Jan Brock
- 9-May Clarissa Smith
- 9-May Sam Rittenberry
- 10-May Antonia Lawshea
- 10-May Jarad Shettters
- 10-May Thomas Hosea
- 10-May Darrell Huffman
- 10-May Billy Higginbotham
- 10-May Dionne M. Shaffer
- 11-May Rita W. Thompson
- 11-May Tommy Wheeler
- 11-May Shawn Petro
- 11-May Ralph Pearson
- 11-May Lisa Nolan
- 12-May Susan Baker
- 12-May Connie Brantley
- 12-May Mimi Genet
- 12-May Margie Blakley

**MTAR MEMBER BULLETIN BOARD**

**YOUR OFFER DATES: May 1-15, 2018**

**YOUR ACTION: Download a Free Product or Make a Purchase from the REALTOR® Store**

**YOUR REWARD: The What, Where and How of Live Streaming & Video Marketing –webinar Value—\$29.95**



The REALTOR® Store your one-stop shop for the products you need to enhance your business. From check-in to check-out we make it easier for you to get in, get out, and get back to business. View and shop for all of the physical and digital downloads NAR offers, including research reports, resources for staging and selling, client-facing brochures and more! Even visit the Sale section of the site to find greatly discounted and FREE products.

Members who place an order for any product in the store from May 1 to May 15, 2018 will receive a free copy of the newly updated Social Media for REALTORS®: Facebook-Download **automatically** with your purchase. NO coupon codes, no muss, no fuss. You can find a free product, a product to have shipped to your home, or both.

Vehicle Assembly Plant  
Ive, Smyrna, TN 37167  
5J 459-1400

NASHVILLE

MURFREESBORO

SMYRNA ASSEMBLY PLANT

SMYRNA BATTERY PLANT

• MTAR MEMBER TOUR EVENT •

# NISSAN PLANT

SMYRNA, TN - EST. 1983

Thursday, May 31 - 1:00 pm

Tour Limited to 40! RSVP Now!

RSVP to  
[Arashidi@mtar.org](mailto:Arashidi@mtar.org)

Tour begins promptly  
at 1 PM

Parking Pass Needed



Have you received YOUR 2018 Golden Rule(r) yet? 20 of your friends have! Send one; get one ~ share the GOOD news about professionalism & great service! Go to the MTAR website, click on the box on the front page, and send it in. We will get them out to the brokers or Affiliate leader for presentation.